

**The Women's Exchange
Call for Expressions of Interest
For an Affiliation or Partnership**

Vision: Empower Baltimore's women to become financially secure

Mission: The Women's Exchange offers learning opportunities and an outlet for Baltimore's women to gain knowledge, skills and resources which leads to their financial stability.

In the past two years, The Women's Exchange ("The Exchange") has successfully navigated change and carried out important strategic decision-making. The long-standing history and well known reputation of The Exchange organization provided us with a forward-looking opportunity to create a refreshed mission. We've streamlined our operations, rebuilt our board, and shored up our financial and legal procedures. Our historic building at 333 N. Charles Street is home to seven residential apartments, as well as Jack and Zach's, a thriving eatery. Office space on the terrace level will be leased shortly. The Exchange is fortunate to own such a unique property. The board members feel a strong kinship with the women who founded our organization nearly 137 years ago, and we're excited about our future.

The Board now wants to explore new and creative approaches in teaching women vocational skills that will help them become financially stable. We wish to couple our time, real estate/space, financial resources, and creative intellect with other partner organization(s) in Baltimore. We are seeking proposals of interest from organizations who would like to work with us as we achieve our renewed mission of helping women to become economically self-sufficient.

What we are looking for

- Connecting to resources and to each other
- Creating a new community of program participants and graduates
- Training program participants in solid vocational skills in a viable industry
- Securing employment for successful program participants
- Creating a program with measurable results
- Honoring the legacy of The Exchange

Qualifications of potential affiliates/partners

- Financially stable, with an engaged board of directors
- Offers quality programming but has capacity restraints that The Exchange can help alleviate
- Will share marketing and branding with The Exchange so mission is still represented and promoted
- Fully developed and operational administrative support, staffing and programming resources
- Robust fundraising and marketing resources
- Mature, established organization

What The Exchange has to offer

- Effort of motivated, dedicated board members with a passion for Baltimore's future
- Fiscally responsible, cash flow positive
- Small endowment held at The Baltimore Community Foundation (www.bcf.org)
- Historic significance and name recognition- consistently has served women for over 137 years

SPACE -- kitchen, dining room, storefront space on a busy street. Centrally located, with easy access from public transportation and proximity to parking garage options. The following areas are available for consideration, either together or individually:

- Storefront – 989 sq. ft., including shelving, cabinets and fixtures. Large display window facing Charles Street, offering exceptional visibility to auto and foot traffic
- Dining room – 1,357 sq. ft., including tables and seating for 75 people
- Kitchen – 506 sq. ft., fully equipped and ½ walk-in on lower level.

Certain spaces may need modification to comply with ADA or other regulations. We are prepared to discuss these and other modifications with the potential partner(s).

Approximate market rate for the above units is \$12 per square foot for commercial tenants. However, we will negotiate a mutually acceptable rent as part of our ongoing relationship with the selected partner organizations.

Target launch date for program: January 1, 2018

We want to hear from you! Visit <https://goo.gl/forms/s1nkGhkBzXYLc25j2> to complete a brief questionnaire outlining your information and your ideas. Deadline for submission is Monday, November 6, 2017.

Thank you for your interest in The Women's Exchange.